

2025 First Quarter Results Presentation of China Communications Construction (601800.SH and 1800.HK)

Time: 28 April 2025 15:00-16:00

Location: Conference call

Attendees of the Company:

CFO and Board Secretary: LIU Zhengchang

Securities Affairs Representative: YU Jingjing

On-site Participating Organizations: more than 40 organizations, including GF Securities, Huatai Securities, UBS Securities and Morgan Stanley.

Part I Performance Reporting

In the first quarter of 2025, despite the dual pressures of the domestic industry situation and the economic cycle, the Company's primary economic indicators remained fundamentally stable. Overseas business resilience remained robust. A double-digit growth in the new contract amount and a single-digit growth in both revenue and profit were achieved; Business development in major domestic cities was stable, with notable growth in orders for energy, municipal construction, and water conservancy projects. Despite facing pressure on the new contract amount for traditional comprehensive transportation

projects, such as roads and bridges, a leading position was secured in the construction industry. In the first quarter, the Company's new contract amount totaled RMB 553.034 billion, reflecting a year-on-year increase of 9.02%. Notably, the new contract amounts from overseas business experienced a growth of 17.14%.

For primary financial data, the Company's operating income in the first quarter amounted to RMB 154.644 billion, reflecting a year-on-year decrease of 12.58%, mainly attributed to the Spring Festival holiday and the postponement in the planning of certain projects. The gross profit margin remained relatively stable at 11.55%, essentially unchanged compared to the same period last year. The three categories of expenses (administrative expenses, research and development expenses, and financial expenses) were effectively managed, and experienced a year-on-year decline due to insignificant growth in business scale. The operating profit amounted to RMB 8.170 billion with a year-on-year decrease of 12.38%, which aligns with the trend in business scale. The net profit attributable to the parent company amounted to RMB 5.466 billion, representing a year-on-year decrease of 10.98%. Nevertheless, the net profit margin increased, and the overall profit level remained essentially stable with a slight improvement.

In terms of cash flow, the collection in the first quarter was relatively sluggish. Due to the requirements for project commencement, expenditures on material procurement, and advance payments to subcontractors, the net operating cash flow exhibited a net outflow of RMB 48.9 billion while in the same period of last year, it was RMB 39.6 billion, aligning with the overall industry situation.

Following the resolution proposed by the Board of Directors, the Company's cash dividend ratio for 2024 was increased to 21%, representing a year-on-year increase of one percentage point. This adjustment fully aligns with the requirements for high-quality development and market value management, and also serves as a positive declaration by the management.