# We are building a connected 2009 AVORLD



(A joint stock limited company incorporated in the Feople's Republic of China with limited liability) (Stock Code: 1800)









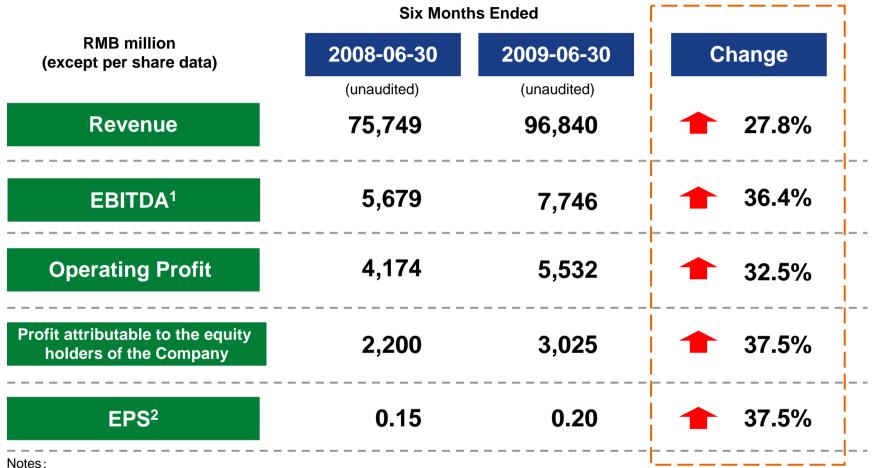
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# Financial Summary

# Strong performance despite challenging global economic environment



- EBITDA is calculated by adding back depreciation and amortisation to the operating profit
- Weighted average number of ordinary shares in issue used for computing basic EPS for the six months ended 30 June 2008 and 2009

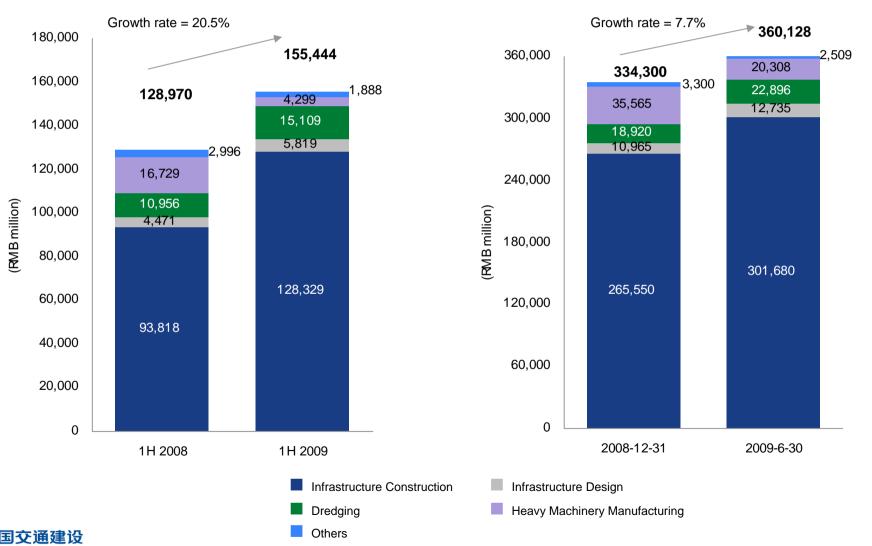
both 14,825 million. Diluted EPS is the same as basic EPS as there were no potential dilutive ordinary shares outstanding during the six months ended 30 June 2008 and 2009



# New Contracts and Backlog by Operating Segments



# **Backlog**

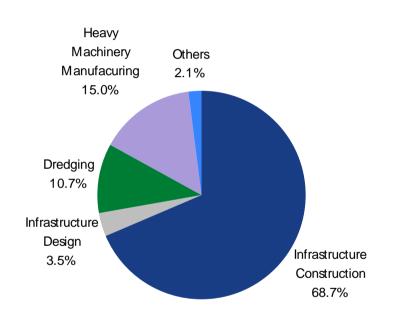


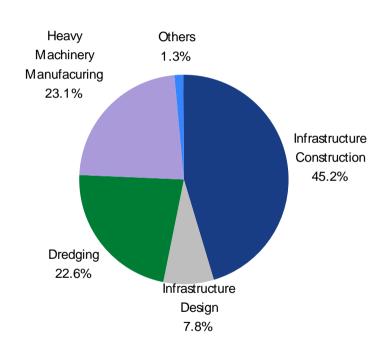


# Contribution by Operating Segments

# Revenue (1H 2009) 1

# Segment Result (1H 2009) 1,2





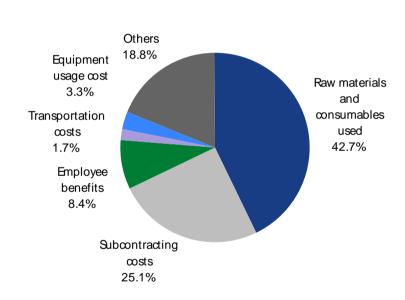
- 1 All figures are before elimination of inter-segment transactions and unallocated costs
- 2 The numbers for heavy machinery manufacturing are fully consolidated



# **Operating Cost Structure**

# Cost Breakdown (1H 2009)

#### As % of operating costs<sup>1</sup>

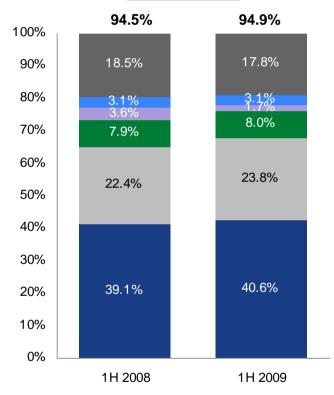


#### Note:

Operating costs = cost of sales + selling and marketing expenses + administrative expenses

#### **Cost Structure**





Others

Equipment usage cost

Transportation costs

■ Employee benefits

Subcontracting costs

Raw materials and consumables used



# Infrastructure Construction – Business Performance

# Completed projects with RMB 67,707 million of contract value



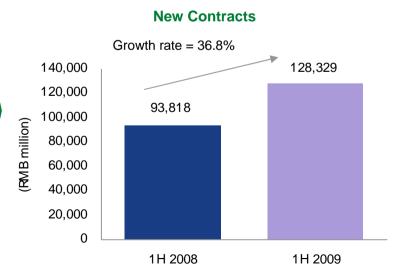


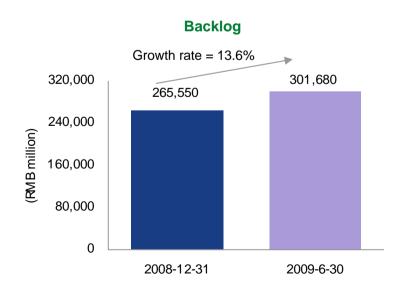
Jintang Bridge has commenced operation



Harbin-Dalian PDL under construction

New Contracts and Backlog





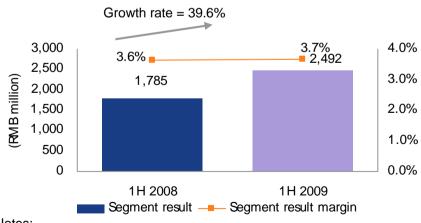


# Infrastructure Construction – Financial Performance

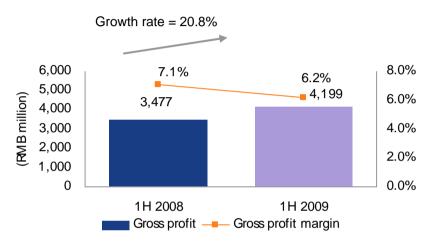
#### Revenue<sup>1</sup>

# Growth rate = 37.6% 80,000 67,707 49,204 40,000 20,000 0 1H 2008 1H 2009

# Segment Result<sup>1,2</sup>



#### **Gross Profit<sup>1</sup>**



#### **REMARKS**

- Gross profit margin decreased to 6.2% for the six months ended 30 June 2009 from 7.1% in the corresponding period of 2008, primarily due to increased number of projects that were newly kicked off during this period while the progress has not reached the stage which allows for gross profit to be recognised according to the percentage of completion method we adopt as well as due to a higher level of depreciation charge
- Other net income for the infrastructure construction business increased by RMB276 million to RMB281 million for the six months ended 30 June 2009 from RMB5 million in the corresponding period of 2008

- 1 All figures are before elimination of inter-segment transactions and unallocated costs; figures for 1H 2008 and 1H 2009 are unaudited
- Segment result = revenue cost of sales selling and marketing expenses administrative expenses + other income/ (expenses), net



# Infrastructure Design – Business Performance

# Completed projects with RMB 3,485 million of contract value





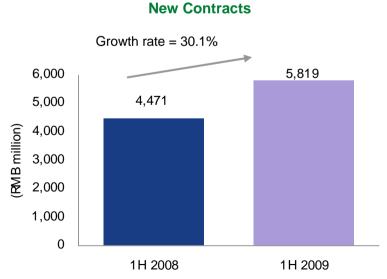
Shenzhen Dachan Bay Port Area designed by CCCC

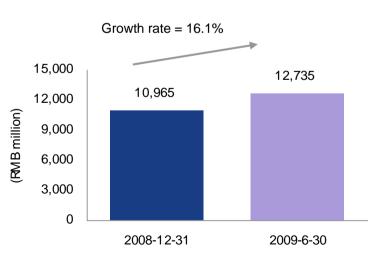


Qingdao 300,000t-class Oil Terminal designed and constructed by CCCC

**Backlog** 

New Contracts and Backlog





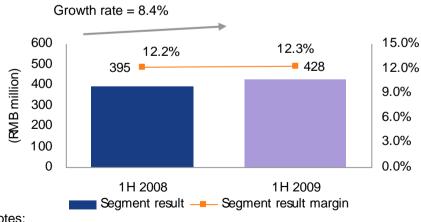


# Infrastructure Design – Financial Performance

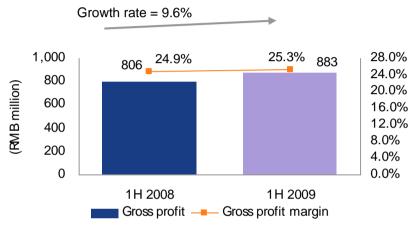
#### Revenue<sup>1</sup>

#### Growth rate = 7.6%4,000 3,485 3.238 RMB million) 3,000 2,000 1,000 0 1H 2008 1H 2009

# Segment Result<sup>1,2</sup>



#### **Gross Profit<sup>1</sup>**



#### **REMARKS**

- Cost of sales for the infrastructure design business for the six months ended 30 June 2009 was RMB2,602 million. representing an increase of RMB170 million, or 7.0%, as compared with RMB2.432 million in the corresponding period of 2008. Cost of sales as a percentage of revenue decreased to 74.7% for the six months ended 30 June 2009 from 75.1% in the corresponding period of 2008
- Other net expense for the infrastructure design business for the six months ended 30 June 2009 was RMB7 million, as compared with other net income of RMB5 million in the corresponding period of 2008

- All figures are before elimination of inter-segment transactions and unallocated costs; figures for 1H 2008 and 1H 2009 are unaudited
- Segment result = revenue cost of sales selling and marketing expenses administrative expenses + other income/ (expenses), net



# Dredging - Business Performance

# Completed projects with RMB 10,537 million of contract value



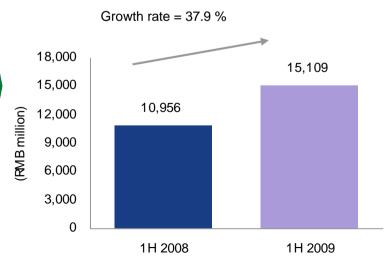


"Tian Lin", the largest non-self-propelled cutter suction dredger in Asia, which is independently designed by China

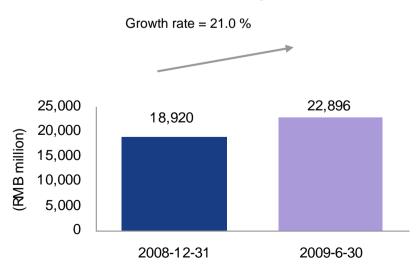
**New Contracts** 

Channel Extension project of Tianjin Port. When completed, Tianjin Port will become the topclass artificial deep water port

# New Contracts and Backlog



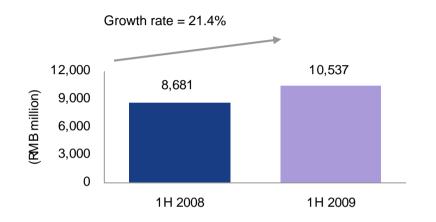
#### **Backlog**



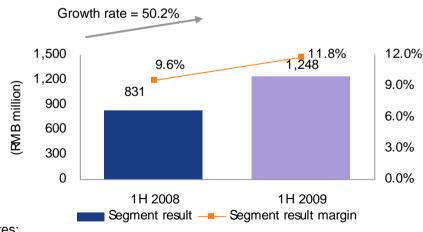


# Dredging – Financial Performance

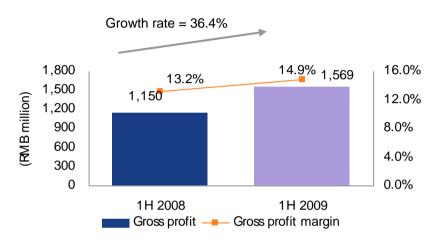
#### Revenue<sup>1</sup>



# **Segment Result<sup>1,2</sup>**



#### **Gross Profit<sup>1</sup>**



#### **REMARKS**

- Gross profit margin for the dredging business increased to 14.9% for the six months ended 30 June 2009 from 13.2% in the corresponding period of 2008, primarily attributable to large-scale projects and reduced reliance on subcontraction as some of the new vessels came into operation during the six months ended 30 June 2009
- Administrative expenses as a percentage of revenue decreased from 4.3% for the six months ended 30 June 2008 to 3.6% in the corresponding period of 2008, primarily attributable to the Group's increased economies of scale

- 1 All figures are before elimination of inter-segment transactions and unallocated costs; figures for 1H 2008 and 1H 2009 are unaudited
- 2 Segment result = revenue cost of sales selling and marketing expenses administrative expenses + other income/ (expenses), net



# Heavy Machinery Manufacturing - Business Performance

# Completed projects with RMB 14,777 million of contract value





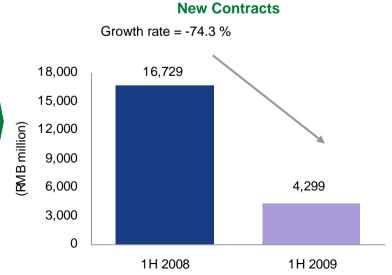
A 1200t pipe laying vessel designed and built by ZPMC

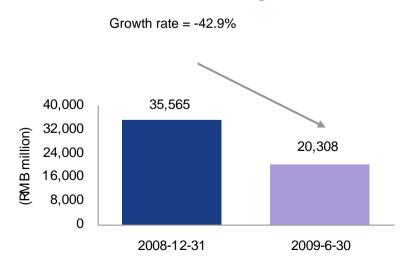


"Xin Hai Bang", a 27 square metre clamshell dredger researched and developed by CCCC and built by ZPMC

**Backlog** 

New Contracts and Backlog

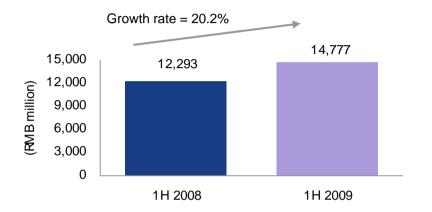




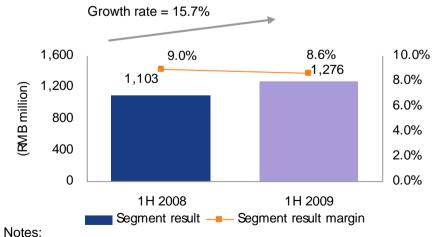


# Heavy Machinery Manufacturing – Financial Performance

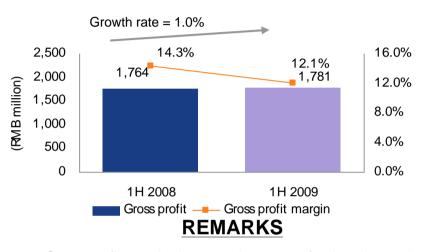




# Segment Result<sup>1,2</sup>



#### **Gross Profit<sup>1</sup>**



- Gross profit margin decreased to 12.1% for the six months ended 30 June 2009 from 14.3% in the corresponding period of 2008, primarily attributable to the appreciation of Renminbi against foreign currencies which translated into depressed revenue in Renminbi terms, the higher level of depreciation charge and the increase in cost of sales of container cranes
- Administrative expenses for the heavy machinery manufacturing business for the six months ended 30 June 2009 were RMB620 million, representing an increase of RMB130 million, or 26.5%, as compared with RMB490 million in the corresponding period of 2008, primarily as a result of increased spending on research and development activities in line with the our emphasis on further breakthrough into maritime heavy machinery manufacturing business

- All figures are before elimination of inter-segment transactions and unallocated costs; figures for 1H 2008 and 1H 2009 are unaudited
- Segment result = revenue cost of sales selling and marketing expenses administrative expenses + other income/ (expenses), net



# Capital Expenditure

Infrastructure Construction Business

 Mainly used in the construction of plants, purchase of equipment and investments in BOT projects

Infrastructure
Design
Business

 Mainly used in the purchase of equipment

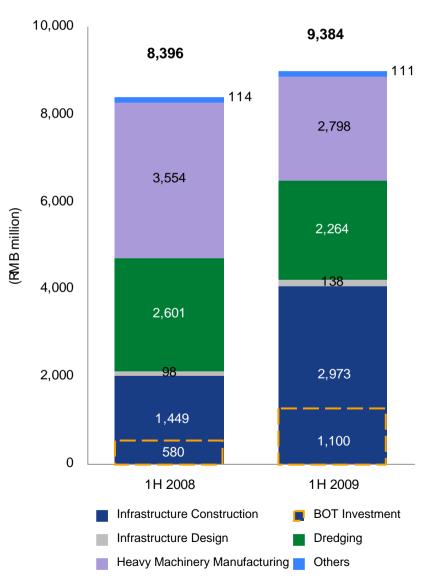
**Dredging Business** 

 Mainly used in the purchase of new dredgers and upgrade of existing dredgers

Heavy
Machinery
Manufacturing
Business

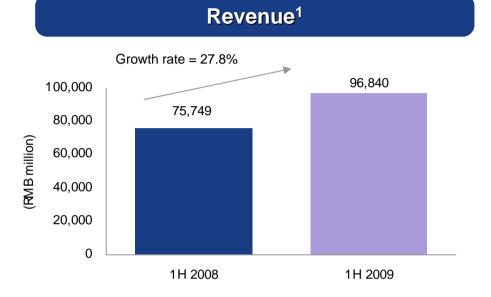
 Mainly used for the construction of new production base and purchase of new vessels for shipment

# **Capital expenditure**

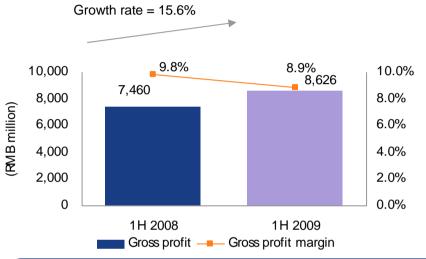




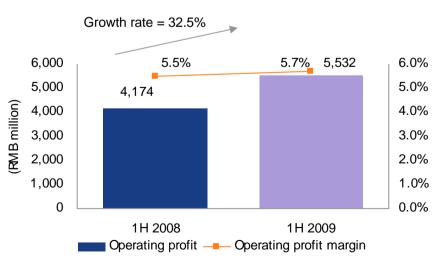
# Summary Income Statement Data



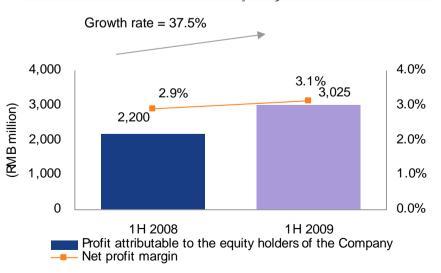
#### **Gross Profit<sup>1</sup>**



# Operating Profit<sup>1</sup>



# Profit attributable to the Equity Holders of the Company<sup>1</sup>





<sup>1</sup> Figures for 1H 2008 and 1H 2009 are unaudited

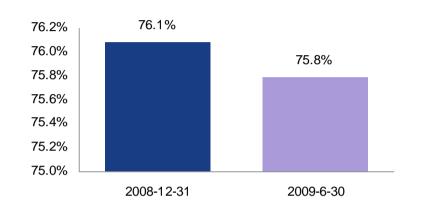
# **Summary Balance Sheet Data**

RMB millions	As at 2008-12-31	As at 2009-06-30	Change (%)
Non-Current Assets	70,810	86,659	22.4%
Property, plant and equipment	37,205	42,869	15.2%
Intangible assets	6,218	7,358	18.3%
Available-for-sale financial assets	6,733	12,407	84.3%
Trade and other receivables	11,229	14,064	25.2%
Current Assets	147,288	154,558	4.9%
Inventories	16,458	16,636	1.1%
Trade and other receivables	63,777	65,656	2.9%
Cash and cash equivalents	26,278	24,982	-4.9%
Total Assets	218,098	241,217	10.6%
Current Liabilities	141,792	152,814	7.8%
Trade and other payables	88,031	98,605	12.0%
Borrowings	37,878	41,500	9.6%
Non-current Liabilities	24,137	29,992	24.3%
Borrowings	19,996	24,361	21.8%
Total liabilities	165,929	182,806	10.2%
Total Equity	52,169	58,411	12.0%

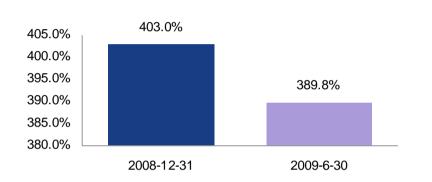


# Summary Balance Sheet Data

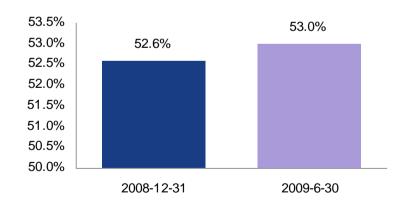




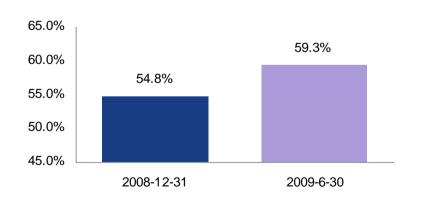
#### **Total Liabilities/Net Assets**



# Total Debt/Total Capitalization<sup>1</sup>



#### **Net Debt /Net Assets(Adjusted)**<sup>2</sup>

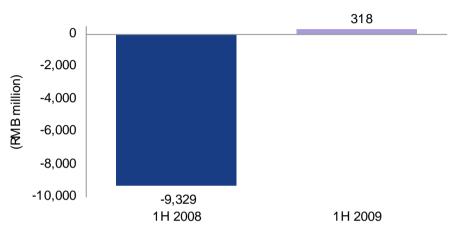


- 1 Capitalization includes net borrowings, minority interest and owner's equity
- Net debt adjusted equals net debt of CCCC minus 54% of net debt of ZPMC; net debt includes short-term borrowings and long-term borrowings, minus cash and cash equivalents

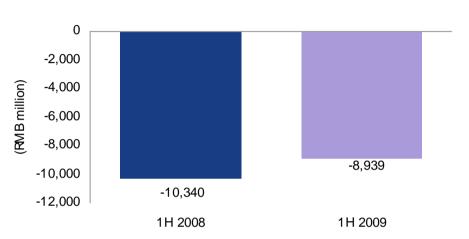


# Summary Cash Flow Statement Data

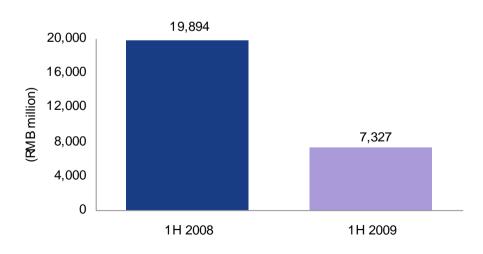




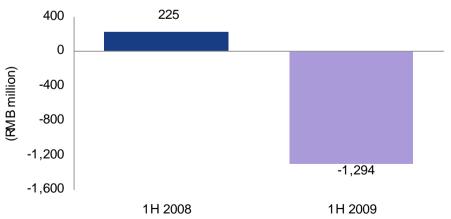
# **Cash Flow from Investing Activities**



# **Cash Flow from Financing Activities**



# Net (Decrease) / Increase in Cash and Cash Equivalents





# Outlook

# Committed to maximizing our corporate value and thriving for achieving superior shareholders' value

Capture the opportunities from increased domestic and overseas investment in transportation infrastructure, especially in railways and urban rail transits

Place greater emphasis on the health of balance sheet and improve on efficiency of cash flow management To implement concerted management concepts from top to bottom

To set feasible and clear management goals

To take well-defined and strict management measures

Continue to make steady investments in our core businesses and explore new markets with good profit prospects

Enhance cost control and focus on increasing the profitability of each business segment



# **Thank You**

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