

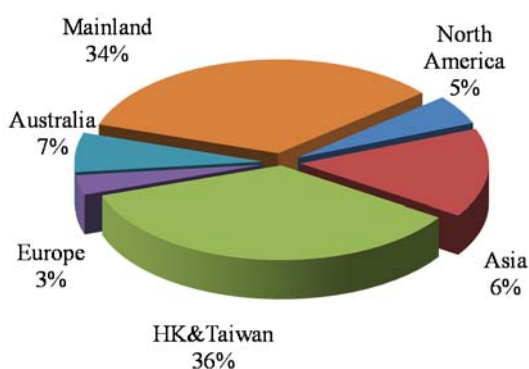
Major questions from investors (Sep, 2017)

1. Why have the new orders of 2017 first half grown so fast? Does the gap between revenue growth and order growth still exist in the future?
2. How does the large scale overseas project, East Coast Railway Link in Malaysia contribute to the revenue and new orders of 2017? Will the company sign another large scale projects equal to the ECRL projects in the second half of 2017?
3. How does the company see the rapid growth of roads and highways' FAI figures in H1 2017? Has the growth show in the company's order?
4. What is the company's advantages in overseas and PPP projects? Does the company feel any change in construction period and profit level of the two kinds projects?
5. Does the company feel any impaction on the financing cost and project promoting because of interest rates and raw material rising?
6. How should we consider the high growth of the research and development expenses? And what is the company's control measures on the administrative expenses budget?
7. How is company's develop scale of newly industry funds in the future? Will the company sign more unconsolidated projects in the future?
8. What kind of works does the company have down on reducing the leverage level? Will some new roads&bridges projects be arranged on sell as ABS in the second half year?
9. What is the company's consideration of new step or plan of refinance and reform of state-owned enterprise in the future?
10. How does the disposals of ZPMC impact on the 2017 annual results? Why are you still holding part of the Shares?

Communication Statistics

Had 16 daily meetings (including conference calls) with investors; attended one institutional forms; replied 1 emails; respond to investor's inquires through IR hotlines.

Geographic Distribution of Investors



Types of Investors

