

	1H2014	2013	2012	2011	2010
	RMB mn	RMB mn	RMB mn	RMB mn	RMB mn
Revenue	158,561	331,798	295,321	294,281	272,734
Gross profit	16,636	33,938	32,598	27,907	23,247
Operating profit	10,864	19,575	19,189	16,218	13,753
Profit before income tax	7,776	15,852	15,515	15,029	12,081
Profit for the year/period	6,031	12,272	11,732	11,983	9,901
Profit attributable to owners of the Company	6,020	12,568	12,248	11,767	9,863
Earnings per share	0.37	0.78	0.77	0.79	0.67
Total assets	587,945	517,445	433,815	358,780	310,633
Total liabilities	479,464	412,604	337,612	277,835	236,712
Gross profit margin	10.5%	10.2%	11.0%	9.5%	8.5%
Operating profit margin	6.9%	5.9%	6.5%	5.5%	5.0%
Net profit margin	3.8%	3.8%	4.1%	4.0%	3.6%
Total liabilities/assets ratio	81.5%	79.7%	77.8%	77.4%	76.2%
Final dividend per share (RMB, uncluding tax)	N/A	0.18762	0.1847	0.1794	0.16
Final Dividends (within tax)	N/A	3,035	2,988	2,902	2,372
Profit attributable to Owners of the Company for dividend	N/A	12,139	11,950	11,601	9,437
Percentage of the distributable profits	N/A	25%	25%	25%	25%
Pay Day	N/A	2014-8-15	2013-8-26	2012-8-2	2011-6-10
Exchange rate (RMB:HK)	N/A	0.79180	0.80799	0.80925	0.841506